

45

DEGREES

COMPANY PROFILE

Introduction

01

45 Degrees Consulting is a South-African based Banking ICT Support Company established in Uganda since 2010. Our Uganda offices have been located in the tranquil suburb of Muyenga since 2014.

Our primary core offering has traditionally been the acquisition, implementation and support of the Temenos T24 Core Banking System.

Over the last few years we have been involved in Temenos T24 implementation and support Projects at a number of Banks including Development Bank of Ethiopia (DBE) in Addis Ababa, National Bank of Commerce Uganda (Now defunct), Tropical Bank of Uganda, Banque Populaire du Rwanda (BPR) in Kigali, National Bank of Malawi (NBM) in Blantyre, National Building Society (NBS) Bank of Blantyre, Malawi, Ithala Bank in South Africa and DFCU Bank in Kampala.

Beyond Core Banking, we offer a mature range of IT Consulting and Advisory Services not only to Banks and other Financial Institutions but also to diverse fields and sectors.

We sell and support evolutionary and proprietary Digital Solutions including Mobile Banking and Distribution Management Apps, having developed a number of products and solutions in Uganda. Overall, we have developed home-grown capabilities to accommodate up to 99% of your Mobile Banking and related interface requirements, including a robust Mobile Money platform.

We have access to a range of skills-sets of both foreign and locally- based Consultants in places as diverse as Kenya, South Africa, Zimbabwe and India. Out of India, 45 Degrees Consulting India provides us with a ready supply of skilled T24 consultants when required. Our total staff compliment rises to twenty-five consultants (and support resources) that we can call upon to deliver any project.

The company

Incorporated in Uganda in 2010, is owned 59% by Ugandans and 41% by 45 Degrees Consulting Pvt of Johannesburg, South Africa for the provision of IT Products and Services to Banks/Financial Institutions and Telecommunication Companies. Since 2010, 45 Degrees Consulting Uganda Limited has grown to become a key ICT Service provider.

We are a versatile team with ample knowledge of evolutionary Information Technology Solutions especially suited to corporate entities in the Banking, Microfinance and Telecommunications Industries.

The measurable growth of such Institutions attributed to our associate Partner 45 Degrees Consulting PTY in South Africa, motivated our establishment in Uganda. We maintain the core values of simplicity, diversity, quality & timeliness

We utilize a unique business model and cutting-edge technology, to deliver excellent, cost effective solutions to industry problems. As early-adopters of Remote and Mobile Staff deployments, we have developed capabilities and processes to find and deploy the best resources for your job, irrespective of their nationality or geographical location. Our policy is to use the best resources wherever they are, with mature tools and processes that ensure excellent quality in a global, borderless setting. Indeed 45 Degrees Consulting Uganda Limited has earned its reputation as a company with world-class project-execution capacity.

While we unapologetically utilize the best international resources, we remain committed to optimization of local presence in all aspects of our business and the growth of our local workforce and host communities.

Our varied and long-term strategic partnerships with leading global vendors and service providers in the Banking Industry enable us to address your Bank's needs with an analytical approach. We partner with various Organisations to bring the best quality solutions to Uganda, to Eastern Africa and to the continent. With a partner network and contact offices spread globally, 45 Degrees Consulting Uganda Limited is truly your one-stop-shop for IT Consultancy.

45 Degrees Consulting Uganda Ltd is one of the highly reputable and fastest growing companies in the Information Technology industry in Uganda. In Uganda, it is incorporated with limited liability and is fully registered under the Business Names Registration Act, and also with Uganda Revenue Authority (URA) with the following reference numbers:

TIN: 1000494180

our Vision Mission

02

Our Vision

45 Degrees Consulting Uganda Ltd vision is to lead customized ICT Solutions Providers in Uganda, by adding unmatched value to clients' products and subsequently empowering them to extend the benefits to their end users.

Our Mission

To deliver the most appropriate solution to each client's business problem, and ensure that all our business relationships with clients enforce transparency, integrity, accountability, excellence and innovation

Our Team

45 Degrees Consulting Uganda Ltd has a highly Motivated Team of both managerial and technical professionals, who are consistently trained on cutting-edge technologies, services and products to guarantee our clients an excellent experience.

our Ethics

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Our work approach is always geared towards provision of value added/quality services of the highest professional standards that consistently meet and exceed clients' expectations.

We consciously live, and aspire to, the following attributes:

1. Confidentiality

We fully understand the need for discretion of our client's affairs. Therefore, all our assignments are approached with utmost respect, integrity and confidentiality. No information whatsoever is disclosed to unauthorized persons or parties under any circumstance.

2. Professionalism

We have competent manpower that maintains high standards that meet organizational demands; we have put together a global team of motivated, competent and dedicated staff that cherish teamwork. We are continually under constant scrutiny by client organizations that expect value for their money – we never disappoint.

3. Customer care

We offer the best service and are committed to putting our customer first. Our customer care puts emphasis on

effective and efficient communication through regular and timely reports. We take keen interest in customer feedback to facilitate timely appraisal and necessary adjustments. Our customer service effort aims to satisfy and to delight.

4. Specialization

WE ARE Banking and Finance IT Consultancy Specialists above all else. This strategy has over ensured that we develop true, unparalleled expertise in delivering IT Services. We pride ourselves on being experts in our chosen niche. We glory in being 'better than most'.

5. Integrity and reliability

Our operations are always close to client's financial strongholds – whether these are in their Core Operating systems, Customer Service Interfaces or key Financial Operations. As Career Bankers, we seek to protect our clients' brand and reputation, and our own. Integrity is central to our service offering; reliability helps us thrive. Our every partner is a strategic partner; we strive to create and maintain enduring working relationships.

our products

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Our services can be broadly grouped into the following categories:

1. T24 Consultancy including

- Acquisition and Implementation Support Services
- Business Requirements gathering, BRD and FSS
- Implementation, Quality Assurance and Testing Services
- Systems Integration
- Data Migration
- Local Developments and Interfaces
- Project Management Services
- Training
- Post-Implementation Audits and Reviews
- BankBi™ Reporting/Financial Management Support

2. General IT Consulting

- IT Strategy Review and Implementation Support
- Including Infrastructure Systems and Departmental Reviews, training,
- Infrastructure planning and reviews
- Departmental (IT Process and Organisation) Audits/Reviews
- Business and IT Analysis
- Documentation
- Disaster Recovery solutions, documentation and plans.
- Software installation, support and maintenance.

- Training
- End of day Operations
- IT outsourcing
- Bespoke Software Development

3. Networks and Infrastructure Support:

- Hardware Installation and support
- ATM Installation and Support
- Network Installation and Support, LAN and Telecoms
- Requirement and traffic analysis
- Technology options, design and application consulting.
- Systems Integration including LAN, WAN, security solutions, network and systems management.
- Software and hardware procurement advisory.

4. Customized Support Operations:

- Dedicated On-Site Services: A virtual office away from the office. The setup operations are taken over by 45 Degrees and there are dedicated teams either working office hours or on a retainer basis (agreed hours) on your needs. They are assigned only on your projects and they are totally committed to anticipating and delivering support to your mission critical Information Technology Infrastructure.
- Dedicated ADHOC Services: The setup operations are taken over by 45 Degrees and there are dedicated teams working office hours (in certain instances 24X7) on your needs on an as-and-when basis. The teams are assigned to no more than three customers only, working on those projects and they are totally committed to anticipating and delivering

support to those mission critical Information Technology Infrastructures.

5. Payments and Related Services:

- Third-party, Bank and Telecom Integrations for Bank-to-Wallet and Wallet-to-Bank Transactions
- Bulk Payments to Mobile Money
- Airtime and Data Processing

In addition to delivering mature products offered by our partners, we offer the following proprietary solutions:

1. Bill Payments Platform – To facilitate integration of third- party integrations into Core and Financial Systems. We integrate such systems as Utilities (UMEME, NWSC etc.), Pay TV (DSTV, GOTv, StarTimes etc.), taxes (URA and local Governments) and Fees including School fees among several others. This enables your system to process all such payments.

2. Banking and Finance Apps – We have developed Android and iOS Apps that replace USSD functionality for Banks and Telecoms.

3. Agency Banking Platform – To facilitate your handling of distributed Agency payments.

4. Distribution Management Platform – This provides functionality in a Server installation and an Android App to enable you manage your remote stocks and distribution requirements.

5. Any other Bespoke Development you that may require.

Case Studies

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Airtel Uganda

Between 2014 and December 2019, we were the primary integrators for all billers and service partners for Airtel Uganda and supported their entire aggregator platform. In that period, we completed multiple developments and integrations that established us as a player in the Digital Payments space. In 2014, our most popular product offering was an Android App which we developed to replace USSD functionality for Airtel Africa – a first on the continent at the time.

Stanbic Africa

Stanbic Africa is a division within Standard Bank of South Africa that is responsible for operations outside South Africa. 45 Degrees Consulting were systems integrators with the responsibility of creating an MIS solution on a Microsoft SQL platform, a number of API's to ensure a seamless integration into the host system called BankMaster and a number of bespoke software developments to enhance the system.

Tropical Bank Uganda Ltd

Since 2012 we have delivered a number of local developments and interfaces for Tropical Bank. Tropical Bank remains our important and esteemed client to-date. Please see the attached letter of reference for some of the services we have provided.

DFCU Bank Ltd

After DFCU Bank acquired the liabilities of the defunct Crane Bank Uganda in 2017, it invited 45 Degrees to support the acquired legacy system. 45 Degrees successfully maintained and supported the former Crane Bank system at DFCU Bank for one year from December 2017 to Dec 2019.

Other Projects we have delivered over the last few years include the following:

- Stanbic Bank Mozambique – T24 Consultancy for Support and Maintenance of the Bank's R10 system in 2013 and 2014.
- National Bank of Malawi – Implementation Support for T24 upgrade in 2012.
- National Building Society (NBS) Bank Malawi for the support and maintenance of their T24 Core Banking System using a dedicated onsite resource 2014 – 2015.
- Banque Populaire du Rwanda Ltd for the optimization of their loan functionality in 2015. Our resources stayed at the Bank for ongoing support up to September 2019.
- Ndejje University Kampala – review and optimization of their IT Infrastructure and for procurement support in 2017.
- Gold Trust Bank Kampala (Now defunct) – review and re- cabling of Pallisa and Bwaise Branch LANs in 2011/2012.
- National Bank of Commerce Kampala (Now defunct) – Post implementation Review and Optimization of T24 R09 in 2011.
- Bank of Reconstruction and Development (BRD) Ltd, Rwanda – for the review and reorganization of the IT Department in 2016 and Restructure of Head Office LAN, WAN and related installations.
- DFCU Bank, Kampala, Uganda – for the extract of historical Crane Bank statements and related data in 2018
- Sebalu and Lule Advocates – Consultancy for the review of IT Policies and Infrastructure, and optimization of both in 2019.

Current strategic Business Partnerships include:

1. Certified Service Partners to Temenos (www.temenos.com) of Switzerland for the acquisition, implementation and support of the T24 Core Banking System
2. CR2 (www.cr2.com) of Dublin, Ireland for the acquisition of CR2 Digital Banking,

ATM and Payment Software Solutions.

3. GRG Banking (www.grgbanking.com) of Guangzhou, China for the supply and support of ATMS, Cash Dispensers, Recyclers, Cash Deposit and other cash handling devices.
4. NLS Banking Solutions (www.nlsbanking.com) of Nairobi, Kenya for the supply of a number of ancillary Banking Solutions.
5. BankBI (www.bankbi.com) for the acquisition and support of the BankBI T24 Financial Reporting and Management System.
6. AfriCode Consultancy Limited, our sister company in Kigali, Rwanda currently headed by our Head of T24 Services. Africode supplements our headcount with key resources from Zimbabwe. In addition, AfriCode was key to our acquisition of the GXReporting reporting utility as part of the suite of products we offer our clients.
7. 45 Degrees India (Trading as PSsoft) our sister company supports us with resources as and when required.

COMPANY SUCCESS

45 Degrees Consulting Uganda Ltd is privileged to have enjoyed a number of successes in IT Consultancy in the Region especially in Uganda and Rwanda. This has brought the company a reputation of a 'can-do' entity. Whatever your challenge, we are up to it. Trust us with your financial ICT

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Contacts here